



Georgia's Assistive Technology Cooperative

Georgia AT Depot: Georgia's Assistive Technology Cooperative

*Your Source for Assistive Technology
Discounts in Georgia*

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Georgia's Assistive Technology Cooperative



Agenda

- Defining AT Depot: Georgia's AT Cooperative
- TFL State Activities
- AT Depot Goal
- Product Lines and Savings
- AT Depot Customers
- A Tour of ATDepot.org
- Funding Resources
- Questions

Credits

- CEUs – visit www.aacoinstitute.org to register
- CRCs – send Liz (Liz@gatfl.org) an email with your full name, organization name, city and state, and corresponding email address.



Georgia's Assistive Technology Cooperative

The Next Wave in AT Support from the Tools for Life Network



Georgia's Assistive Technology Cooperative

Georgia AT Depot

- Cooperative Buying Arrangement
- Collaboration with Maryland AT Cooperative (MATCOOP)
 - Over 100 participating manufacturers & publishers
 - Instant access to thousands of products
 - Discounts on most items

TFL Mission Statement



Tools for Life increases access to and acquisition of assistive technology devices and assistive technology services for Georgians of all ages and disabilities so they can live, learn, work, and play independently in the communities of their choice.

Tools for Life State Plan

Designed to Increase

- Access to and **Acquisition** of AT

Focused on

- Education,
- Employment,
- Community Living and
- IT/Telecommunications

www.gatfl.org

Goal of the Georgia AT Depot

- AT Depot endeavors to break down the barriers which prevent individuals with disabilities, their families, and service providers from acquiring and effectively using Assistive Technologies to gain greater independence.

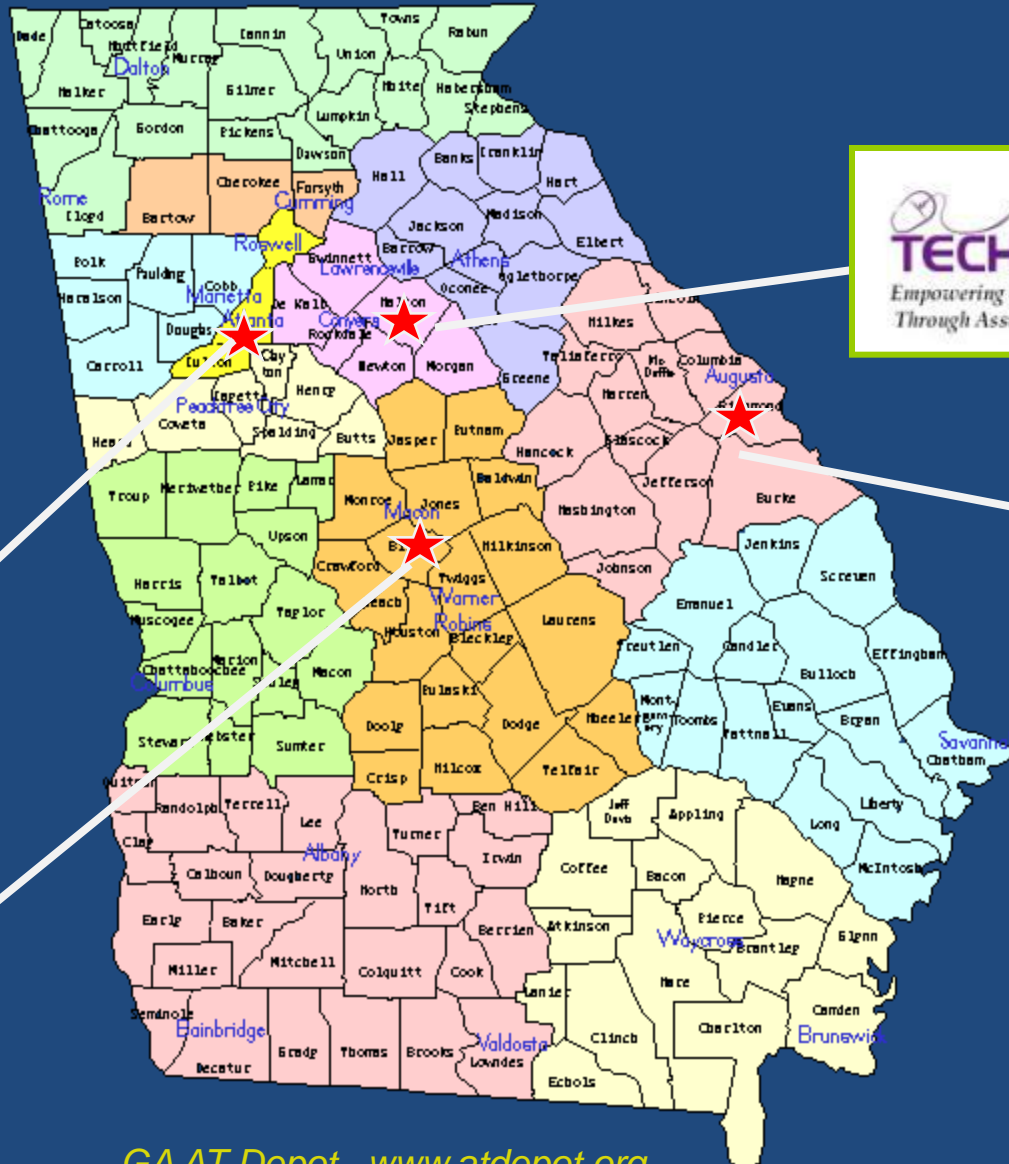
Goal of the Georgia AT Depot

- To insure that AT products are available to Georgians with disabilities at lower prices
- Eliminate Funding Barriers



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AT Depot Network



Examples of Product Lines and Discounts

- 7% off AMDi AAC Products and Bagatrix Products
- 8% off Ablenet Products and Learning Magic Software
- 9% off Wizcom Quicktionary Line
- 10% off RJ Cooper Products
- 12% off SoftTouch and TASH Products
- 13% off MagicTouch Touch Screen Kits and Marblesoft/Simtech Software
- 14% off Chester Creek Keyboard Products
- 15% off Rifton Products
- 18% off Crick Software Line
- 20% off most Attainment Products/GoTalk Line
- 20% off TextHELP Read & Write Gold

How Much Can Be Saved?

- GA AT Depot has *ALREADY* saved Georgia 12% on AT Purchases
- Amounts to \$1000's of dollars already saved in AT purchases
- Georgians are getting access to AT at advantageous prices!!!!

Who Are AT Depot Customers?

GA AT Depot Direct Customers:

- Those who will submit/purchase the orders
 - Schools & Universities
 - Public
 - Private
 - Agencies (not limited to)
 - Voc Rehab
 - Participating ATRCs

Who Are AT Depot Customers?

GA AT Depot Indirect Customers:

- Those who need other AT Services associated with the purchase
 - Individuals with disabilities
 - Families
 - Businesses



Georgia's Assistive Technology Cooperative

Georgia AT Depot and Individuals with Disabilities

- GA AT Depot's mission relates to filling orders & providing product at discounts.
- AT services are referred to and provided by the TFL Network and participating ATRCs. They will assist with:
 - Purchase consulting
 - Training
 - Product implementation

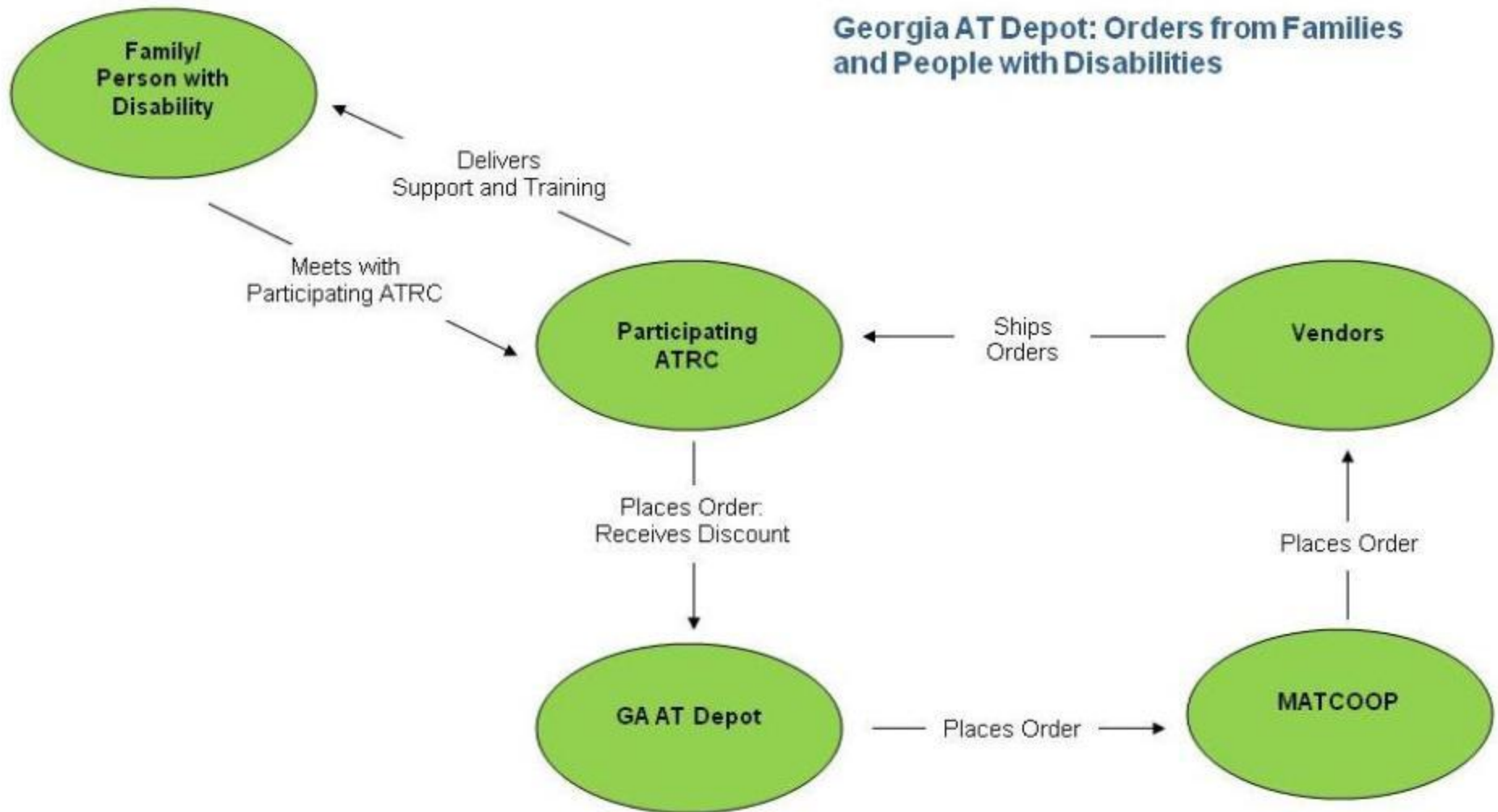


Georgia's Assistive Technology Cooperative

GA AT Depot and Individuals with Disabilities

- Individuals work through a school or agency to place order
- Those who contact GA AT Depot will be referred to a participating ATRC
- At this time, GA AT Depot is unable to sell directly to individuals

Georgia AT Depot: Orders from Families and People with Disabilities



AT Depot and the TFL Network

- A Client called AT Depot after buying a new computer when their old computer broke down
- The new computer did not meet their physical needs, so they were referred to contact the TFL Network and a participating ATRC.
- The old computer was repaired and new software was installed.
- The new computer was returned for a refund!

Benefits of TFL Network and Participating ATRCs

- Product Support
- Training
- AT Evaluations, Services and Support
- Access to Lending Libraries
- Product Demonstrations
- Funding Resources (CFII)
- AT & DME Reuse (FODAC)

GA AT Depot Vendor Relationships

- Coordinate with MATCOOP and participating Vendors for discounts
- List local vendors and referral inquiries associated with their product lines
 - Ex: Vision products



Georgia's Assistive Technology Cooperative

An Introduction to www.ATDepot.org



Georgia Assistive
Technology Act Program

AT Depot

PO Box 131

Waverly Hall, GA 31831

800-497-8665 Toll Free

404-235-0142 Local

888-890-6011 Fax

info@ATDepot.org Emailwww.ATDepot.org

WELCOME

Your Source for Assistive Technology Discounts in Georgia

AT Depot endeavors to break down the barriers which prevent individuals with disabilities, their families, and service providers from acquiring and effectively using Assistive Technologies to gain greater independence.

The Georgia AT Depot is a state-wide buying Cooperative for Assistive Technology for customers in the state of Georgia. The Georgia AT Depot is modeled after the Maryland AT Co-op, which has operated a successful cooperative buying program since 1998. The Georgia AT Depot is a collaborating partner with the Maryland Co-op. In this way we can provide Georgia customers the best discounts possible.

AT Depot, the Georgia Assistive Technology Cooperative, is based in the Georgia [Tools for Life Network](#). This provides Georgians with several immediate advantages:

- A network of local [Assistive Technology Resources Centers \(ATRCs\)](#) to serve AT Depot Customers with:
- Training & Professional Development
 - Product demonstrations
 - Implementation services
 - Product Support

[Credit-Able](#) is Georgia's Alternative Financing Program for Assistive Technology

- Providing low-interest loans
- Working through participating credit unions





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ORDERS

... *negotiating AT discounts for you!*

[How to Order through AT Depot](#)

[Directions for Requesting a Quote](#)

Order Form [PDF](#) | [MS Word](#)

Quote Request Form [PDF](#) | [MS Excel](#)

AT Depot's relationship with Maryland's AT Co-op makes assistive technology more affordable to schools, agencies, organizations, seniors, and families by provides discounted purchasing opportunities. We have a variety of assistive technology available at discounted prices including:

- Educational and Curricular Access Software
- Autism Spectrum Disorder
- Communication Devices
- Computer Access
- Aids for Daily Living
- Visual Supports Software
- Deaf/Hard of Hearing Supplies
- Sensory Aids
- Therapeutic Supplies



The co-op can offer such good prices because we know the products and the "players" through years of professional contact and on-going conference attendance. Our price list is constantly changing due to competitive bids being conducted every six months to take advantage of price reductions and new product developments. We also conduct additional direct negotiations with manufacturers.

How to Order through AT Depot

Order Form [PDF](#) | [MS Word](#)

P.O.'s can also be faxed to **888-890-6011** or emailed to info@ATDepot.org

- Group desired products by manufacturer on your P.O. or shopping list. Calculate discounts and shipping/handling for each. NOTE In most cases S/H is 8% with a \$10 minimum. Exceptions are noted in BOLD type. Heavy products may require S/H rates as indicated in the manufacturer's catalog.
 - Indicate catalog product number and name. Caution: Many products have similar names.
 - Indicate Mac or WIN and cable type where necessary.
 - Indicate a contact person on your P.O. and provide an email address and phone number. Include a 'Ship to:' address.
 - As soon as your order arrives, check the contents and turn the packing slip in to your finance department -- so that the Georgia AT Depot Co-op can be paid.
-

Directions for Requesting a Quote

Quote Request Form [PDF](#) | [MS Excel](#)

You will need to use a manufacturer's catalog or access to their website in order to get all details necessary to receive a quote or place an order. View the Vendor/Catalog List to see a list of vendors/manufacturers and their contact information.

1. Complete a copy of the GA AT Depot Quote Request Form;

Send your Quote Request to the Georgia AT Depot:

- E-mail: info@ATDepot.org at any time, day or night;
- Fax: 888-890-6011 at any time, day or night
- Mail to: Georgia AT Depot, PO Box 131, Waverly Hall, GA 31831

2. The Georgia AT Depot will research the best price for your desired product based on current bids and will contact you with the total price quote, including any applicable taxes and shipping.

3. Make check or money order payable to The Georgia AT Depot (NO Cash, Credit Cards, or Medical Assistance).

4. Your order will be placed when payment or PO is received.

5. Average delivery is 2 - 6 weeks depending on supplier inventory.

ORDER CAREFULLY:

Returns can be expensive and are normally only allowed within one month of order unless item is defective.

If you have any questions please contact our Georgia liaison, Rhonda Perling via email at Rhonda@gatfl.org, by phone at **404-235-0142** or toll free at **800-497-8665**.

Placing Orders

- Be sure to indicate:
 - Size
 - Color
 - Product Number
- We want to help You get your order as quickly as possible!

Search:

Go

You are here > [Training](#)Georgia Assistive
Technology Act Program**AT Depot**

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TRAINING

Through the Georgia AT Depot's collaboration with the Georgia Tools for Life network, a wide range of training and professional development activities, as well as product comparison sessions are available to AT Depot customers. Visit www.gatfl.org regularly as well as your local [Assistive Technology Resource Center \(ATRC\)](#) for the latest sessions and to register early. For more information about training call AT Depot at **800-497-8665**.

AT Depot is committed to providing individuals with disabilities and people working with them the essential training needed to utilize assistive technology in all environments including home, school and work.

AT Depot offers training opportunities throughout the year that focus on specific products, implementation trainings and product comparison workshops. Workshops vary from hands-on lab environments, to lecture/demo presentations as well as round-table discussions.

Visit our Learning Center for hands-on assistive technology training on a variety of topics or bring our trainings to your location. Browse our Training To-Go Catalog to see what workshops meet the needs of your teachers and staff. If you do not see what you are looking for, email a training request to training@gatfl.org and we will customize a training for you.

We provide the training necessary to:

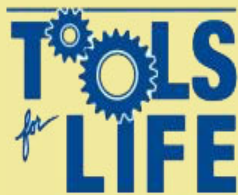
- Develop awareness of the continuum of products available and their potential to support individuals with special needs;
- Learn best practices for assessment and the feature match between needs and AT;
- Learn how to effectively implement the use of AT to maximize its benefits, especially within the school environment.



For more information on trainings provided by the Tools for Life team, visit the Tools for Life [Training](#) page.

Search:

You are here > [Services](#)



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SERVICES

... *our comprehensive model*

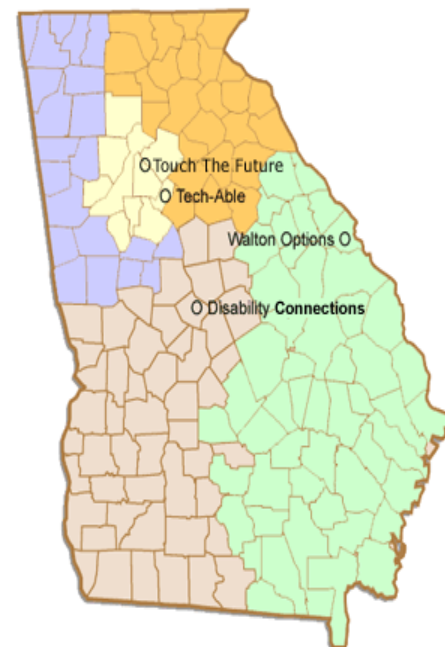
AT Depot is proud to provide AT consumers with a comprehensive resource to preview, purchase at a discount, and receive training on a range of assistive technology devices.

We offer the following services:

Acquiring Assistive Technology:

- Loan
- Demonstration
- Discounted Purchasing
- [Touch the Future/Home of ReBoot™](#) (TTF is not currently participating in the AT Depot but continues to offer AT services and sales. Stay tuned for future developments.)
- [FODAC](#)
- AT Training
- AT Consultation/Technical Assistance
- AT Evaluations

[Disability Connections](#) | [Tech-Able](#) | [Touch the Future](#) | [Walton Options](#) | [FODAC](#) | [The CFII](#)



The [Tools for Life Network](#) and Assistive Technology Resource Centers (ATRCs)

● What are Assistive Technology Resource Centers (ATRCs)?

The Tools for Life Assistive Technology Resource Centers (ATRCs) are "hands-on" learning centers for demonstration, education and evaluation of products available on the market today. They are also a resource for Georgians with disabilities, families, friends, health care professionals and other professionals who are interested in seeing, learning and experimenting with new and existing assistive technology devices and equipment.

ATRC Locations - For more information, select your county or click an ATRC below.

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FUNDING

Assistive Technology is often the key to success for individuals with disabilities in the workplace. Many times, the struggle to obtain needed AT solutions is in figuring out funding options.

Dollars & Sense Funding Guide

The [Dollars & Sense Funding Guide](#) is a resource for locating funding sources for AT devices and services. This guide was developed to make the funding process easier and to assist in getting the assistive technology they need.

The Center for Financial Independence & Innovation

The [Center for Financial Independence & Innovation](#) is a nonprofit organization dedicated to helping individuals with disabilities and their family members advance their financial independence and security.

Credit-Able

[Credit-Able](#) is Georgia's Alternative Financing Program for Assistive Technology and provides low-interest loans through participating credit unions to enable Georgians with disabilities access to affordable financing for Assistive Technology and Home & Vehicle Modifications.



If you have any questions please contact the TFL AT Funding Specialist, Rhonda Perling via email at Rhonda@gatfl.org, by phone at **404-235-0142** or toll free at **800-497-8665**.

DOLLARS & SENSE

NAVIGATING THE AT FUNDING STREAM

- Web-based Funding Guide: www.gatfl.org/ds
- A resource for locating funding sources for AT devices.
- This guide was developed to make the funding process easier and to assist customers in getting the assistive technology they need.
- New resources are added frequently.

DOLLARS & SENSE

NAVIGATING THE AT FUNDING STREAM

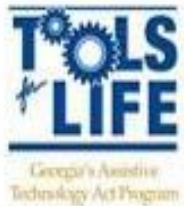
HOME

GETTING
STARTED

FUNDING
SERVICES
AND SERVICE
PROVIDERS

SAMPLE
MATERIALS

AT RESOURCE
CENTER



[CLICK HERE](#) TO GET STARTED
OR CALL 800-497-8665

The Center for Financial Independence & Innovation, Inc. (The CFII)

- A nonprofit organization dedicated to helping individuals with disabilities and their family members advance their financial independence and security.
- Core services include:
 - Credit-Able - Alternative Financing Program
 - Asset Alliance of Georgia
 - Volunteer Income Tax Assistance (VITA) Program
 - Financial Education Workshops



Common Questions we Receive

- Are prices available for viewing online?
 - No. They are unpublished at the request of the vendors.
- How do we get documents related to purchasing?
 - You can download forms on the AT Depot website - <http://www.atdepot.org/Orders.aspx> or call us at 800-497-8665.

Common Questions we Receive

- **How do I request a Price Guide and does it come in electronic format?**
 - Request can be made by phone or email
 - We will send in electronic format for you to print out, however not for distribution
- **How do I calculate shipping costs?**
 - Price Guide has a formula but AT Depot will put it on your quote form



Georgia's Assistive Technology Cooperative

Help us Improve

Please fill out the Evaluation of this webinar:

<http://www.surveymonkey.com/s/L6FBG2N>



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Contact AT Depot

- For information on and/or assistance with pricing, ordering, and product availability:
- Email: Info@ATDepot.org
- Web: www.ATDepot.org
- Phone: 800-497-8665
- Fax: 888-890-6011
- Mail: The Georgia AT Depot
PO Box 131
Waverly Hall, GA 31831

